

**CONFIDENTIAL BUYERS PERSONAL INFORMATION**

Current Date: \_\_\_\_\_ Referred By: \_\_\_\_\_

Name: \_\_\_\_\_ Spouse Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Own? \_\_\_\_\_ Rent? \_\_\_\_\_ How Long at Current Address? \_\_\_\_\_ U.S. Citizen:  Yes  No

Home Phone: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Mobile Phone: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_ Fax: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Business E-Mail: \_\_\_\_\_ Private E-Mail: \_\_\_\_\_

Current Business/Employment: \_\_\_\_\_ Position: \_\_\_\_\_

May we contact you at work:  Yes  No Number: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_

Best Place to Contact You: \_\_\_\_\_ Best Time To Contact You: \_\_\_\_\_

Education: \_\_\_\_\_

Special Education or Training: \_\_\_\_\_

1. Would you prefer to own a business as a sole proprietor?  Partner?

2. Would you expect to work full time in the business?  Yes  No

3. How long have you been searching for a business? \_\_\_\_\_

4. What types of businesses have you researched? \_\_\_\_\_

5. What type of business would you like to purchase? \_\_\_\_\_

6. What are your major reasons for looking for a new business opportunity?  
1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

7. How soon would you be able to purchase a business? \_\_\_\_\_

8. Assuming we locate the business you want, what would be your comfort level of cash investment?  
 \$50-\$100K  \$100-\$200K  \$200-\$400K  \$400K-\$1M  \$1M-\$5M  \$5M+

9. What sources will you use for the initial investment?  
 Checking  Savings  Retirement Funds  Securities  Real Estate  Family  Other

10. Do you have other sources of cash investment? Please explain and estimate the amount available:  
\_\_\_\_\_

11. How much annual income do you expect to derive from a business? \$ \_\_\_\_\_

12. How soon could you close on the purchase of a business? \_\_\_\_\_

13. Geographic area(s) in which you are interested: \_\_\_\_\_

14. Have bankruptcy proceedings ever been instituted against you? \_\_\_\_\_

I/We understand that some business listings require credit checks or submission of a financial statement prior to release of any detailed information. I hereby authorize Cantrell-Viala & Associates to run a confidential routine credit check on me/us if applicable.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Cantrell-Viala & Associates  
440 N. College Avenue  
Fayetteville, AR 72701  
(479) 521-8529  
(479) 521-2070 (fax)